Print Date 10/28/16 08:44:24

ORDER

Örders Order / Rev: 332984 Alt Order #: 25343236 Product Desc: N/A Estimate: CW - Salinas, CA Flight Dates: 10/29/16 - 11/08/16 Primary AE: Millennium Chicago Original Date / Rev: 10/28/16 / 10/28/16 Sales Office: M-CHI Order Type: **GENERAL** Sales Region: NAT Agency Name: AKPD Message & Media **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast 6013 Simpson Billing Cycle: EOM/EOC North Hollywood, CA 91606 Agency Commission: 15% **Advertiser** Name: Californians for Opportunity New Business Thru: Demographic: A35+ Order Separation: 00:15:00 Product Codes: PL02 Advertiser External ID: Priority: P-3 Agency External ID: Revenue Codes: AGY, POL, ISSUE Unit Code: General Bill Plan **Totals** Start Date End Date # Spots Gross Amount Rating Net Amount Month # Spots **Gross Amount** Net Amount November 2016 2 \$150.00 \$127.50 0.00 10/31/16 11/07/16 2 \$150.00 \$127.50 2 \$150.00 Totals \$127.50 0.00 **Account Executives** Account Executive Sales Office Sales Region Start Date / End Date Order % Millennium Chicago Start Of Order - End Of Order 100% **Order Share** Share Total CW - Salinas, CA 1% \$150.00 Market 100% \$15,000.00 **Competitive Share** Share Total DSBW 12% \$1,800.00 **KCBA** 27% \$4,050.00 KMUV 0% \$0.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End 1	Time Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
E 1	NION LATE N		11/07/16	Late News (M-F) M-F 10P-1030P	СМ	10P-1030P	M	:30	1	\$75.00P-3	0.00 NM	1	\$75.00
W		rt Date	End Date 11/13/16	<u>Weekdays</u> M	Spots/Week 1	<u>Rate</u> \$75.00	Rating 0.00						
E 2	NION	11/06/16	11/06/16	Late News Sa-Su SA-SU 10P-1030	CM	10P-1030P	S	:30	1	\$75.00P-3	0.00 NM	1	\$75.00
	LATE N	EWS											
	<u>Star</u>	rt Date	End Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
W	eek: 10/3	31/16	11/06/16	S	1	\$75.00	0.00						

\$4,800.00

\$4,200.00

\$0.00

32%

28%

0%

KSBW

KSMS

NION

2



125 West 55th St New York, NY 10019

Su 2 10p-10:30p

LATE NEWS LATE NEWS

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\$75.00 \$75.00

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\$75.00 **\$150.00**

\$0.00

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\$75.00

\$0.00

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0

0

0

Day/Time M-F 1 10p-10:30p

DP

Program

Rate Rating

Len

10/29

10/30

10/31

11/1

11/2

11/3

11/6

11/7

11/8

Spots Total

CPP

GRP

Total

10/29 - 11/8 11/4 11/5

Contract # 25343236 Agency: AKPD MESSAGE & MEDIA 6013 SIMPSON NORTH

HOLLYWOOD, CA 91606 Agency Order #:

Product: N/A

Advertiser: Californians for Opportunity

Changes as of: 10/28/2016 at 7:56 AM Flight: 10/29/16 - 11/8/16

> Version: Original Order Station: NION

Total Spots: 2

Total \$: \$150.00

Total CPP: \$0.00

Total GRP:

Buyer: VIV SILVERMAN
Salesperson: MATTHEW
GAGGIANO
312-832-6617 Market: Monterey-Salinas Office: CHICAGO

Primary Demo: Adults 35+

Con Type: POLITICAL/VOTE
Assistant: CHRISTINA LIND
312-832-6615

Separation:

KNTERED OCT 2 3 2016



7

Special Instructions

Market Budget: \$15,000 NION Share: 1% Comment:

Competitive Information

Day/Time Total

% Distrib

100% 100%

KION: 28% KSBW: 32% NSBW: 12%

KCBA: 27%

125 West 55th St New York, NY 10019

Agency: AKPD MESSAGE & CPE: 6013 SIMPSON NORTH MEDIA

Contract # 25343236

Product: N/A

HOLLYWOOD, CA

Advertiser: Californians for Opportunity Flight: 10/29/16 - 11/8/16 Changes as of: 10/28/2016 at 7:56 AM

Version: Original Order Station: NION

Market: Monterey-Salinas

Total Spots: 2

Total \$: \$150.00

Total CPP: \$0.00

Office: CHICAGO

Primary Demo: Adults 35+

Total GRP:

Salesperson: MATTHEW GAGGIANO 312-832-6617 Buyer: VIV SILVERMAN

Agency Order #:

Con Type: POLITICAL/VOTE Assistant: CHRISTINA LIND 312-832-6615

Separation:

NA CPP × GRP 0.0 2016-Nov 2016-Oct Month Total **Monthly Summary** Spots

\$0.00 \$150.00 \$150.00

Dollars

Spots Daypart Summary 2 \$150.00 \$150.00 Dollars

Spot+ Spot- \$ Chg Transaction History \$150.00 Contract \$ Comment \$0 \$150.00

Queued for Electronic Contracting

10/28/16 8:05 AM

10/28/16 7:56 AM | MATTHEW GAGGIANO

New

Trans

Created/Received Created by

Status

Non-Discrimination Policy PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and L	ocation:			-Ranto://2	0016
l,	gelmayer/AKPI		Media		
Californians fo		e concerning tr	e following issi	ue:	
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
30's					

Broadcast Length	Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
30's		CONSTRUCTOR OF THE STATE OF THE		CONTROL OF THE ADMINISTRATION OF THE CONTROL OF THE	Section Section from Four Administration 1997.
	·				

	Californians for Opportunity	
This broadcast time will be used by:		

THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT "COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE." FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"
☐ Yes ☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):



I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):



For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL IMPORTANCE"

I represent that the payment for the above described broadcast time has been furnished by (name and address):
Californians for Opportunity, 1787 Tribute Road Suite K, Sacramento CA 95815
and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").
List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):
Treasurer: Shawnda Deane

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or							
•	orney's fees, that may ensue from						
above-requested advertisement(s). For the above-stated broadcast(s), the sponsor							
• • • •	t, transcript, or tape, which will						
station at least before the time of the scheduled broadcasts.							
TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)							
10/28/16	pk	323.206.8828					
Date	Signature	Contact Phone Number					
_ TO BE SIGN	ED BY STATION REPRESENTA	TIVE					
Accepted	☐ Accepted in Part	☐ Rejected					
Accepted	Accepted in Fait	□ Nejecteu					
the ortion	KRISTY SA MISS	- GM					
Signature	Printed Name	Title					